



**Press release – January 31 2007**

**XClinical starts cooperation program for Clinical Research Organizations /  
“MARVIN Fellowship Program“ intensifies collaboration with CROs**

XClinical GmbH, a European provider of innovative software products supporting clinical studies, has started the “MARVIN Fellowship Program“ as of January 2007. Initially the program will focus on intensifying the collaboration with Clinical Research Organizations (CROs).

“Cooperation with CROs is a strategically important pillar for our business development” affirms Dr. Claus Lindenau, Head of Business Development for XClinical GmbH. “As our EDC-CDM System MARVIN was developed together with a CRO partner it is perfectly adaptable to the specific needs of various kinds of clinical studies, registry studies and post-marketing studies and allows our CRO partners to access a unique integrated platform for their different client requirements. Tech Transfer is our objective and due to the consistent use of CDISC data standards the configuration of MARVIN is easy to learn. The small implementation effort is quickly amortized; in many cases already with the first study in combination with a usage based license model which minimizes fixed cost for our partners.”

“With the introduction of the *MARVIN Fellowship Program* we intend to broaden our collaboration. The close alignment of system developments and extensions to our clients' requirements has always been a matter of course, but as sponsors expect more services around MARVIN, the involvement of our CRO partners in Sales and Marketing activities is a logical step. The *MARVIN Fellowship Program* guarantees the highest competence and efficiency regarding the use of Electronic Data Capture for the sponsor. In addition, our CRO partners are always at the cutting-edge of product development and gain an additional sales channel.“

At first the *MARVIN Fellowship Program* contains three core measures:

1. CRO certification for the successful, continuous training on the current product versions
2. A clear presentation of the business activities including the regional alignment of all CRO partners on [www.xclinical.com](http://www.xclinical.com)
3. Sales support for trade fairs, conventions and publications

The Business Development Team is happy to assist you for information and queries concerning our products and services - please contact Karola Rohlf at +49 (0)89 45 22 77 – 52 20.

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**XClinical GmbH** ([www.xclinical.com](http://www.xclinical.com)), an innovative EDC-CDM system vendor based in Munich, Paris and Bethesda, USA, provides solutions for the electronic conduct of all types of clinical trials, post-marketing studies and registries.

XClinical develops and markets MARVIN, an online platform for Electronic Data Capture (EDC), Clinical Data Management (CDM) and Clinical Trial Management (CTM).

Till today, MARVIN was used to collect and process data of more than 45,000 patients in 44 studies.

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